

**Deutsche Verbindungsstelle
des Rüstungsbereiches USA/Kanada**

Federal Republic of Germany
Liaison Office for Defense Materiel USA/Canada



**The new German Acquisition Process and
its effects on Test & Evaluation**

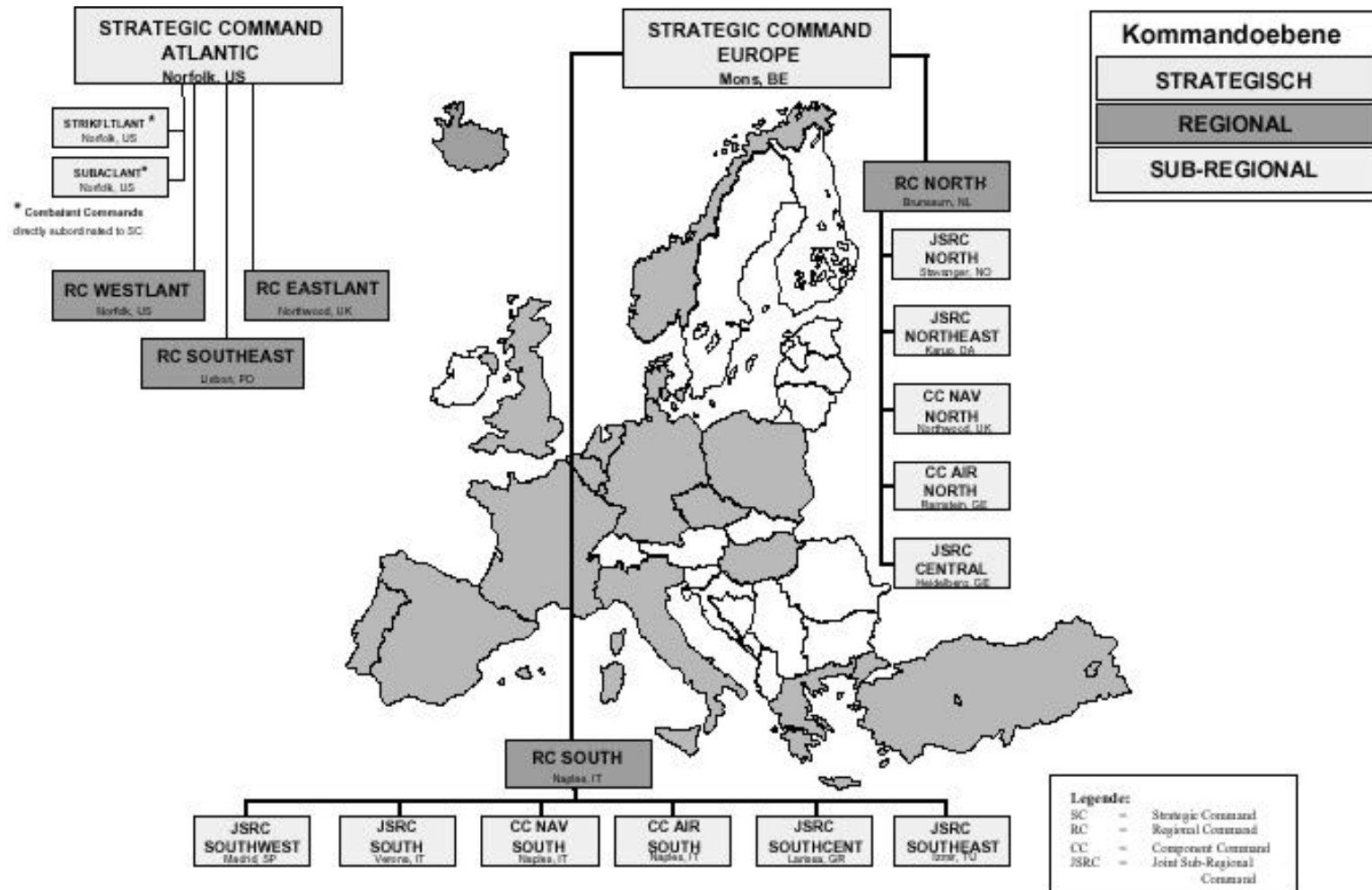
Gerhard Brauer
NDIA T&E Conference, March 2001

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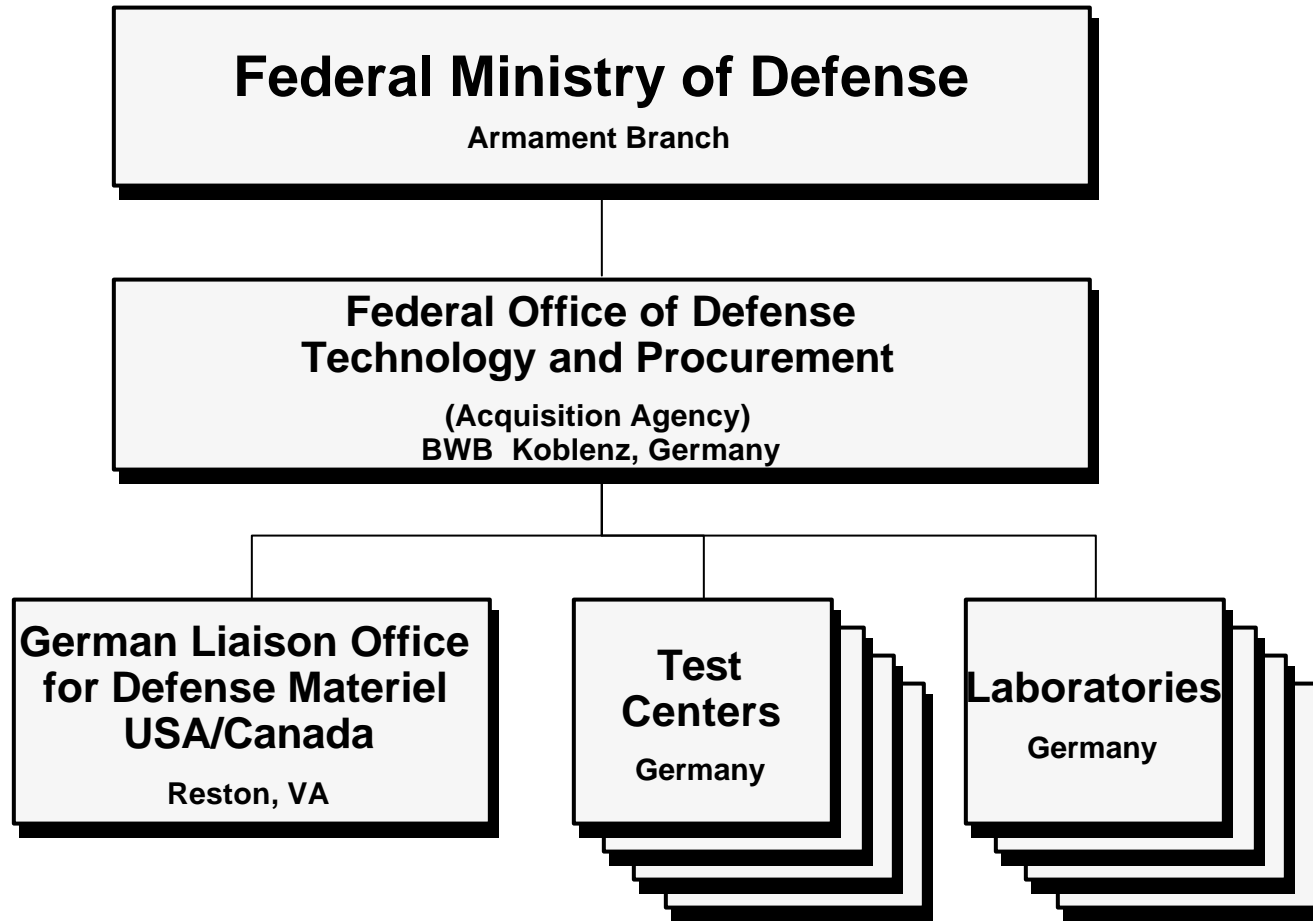


New NATO Commands



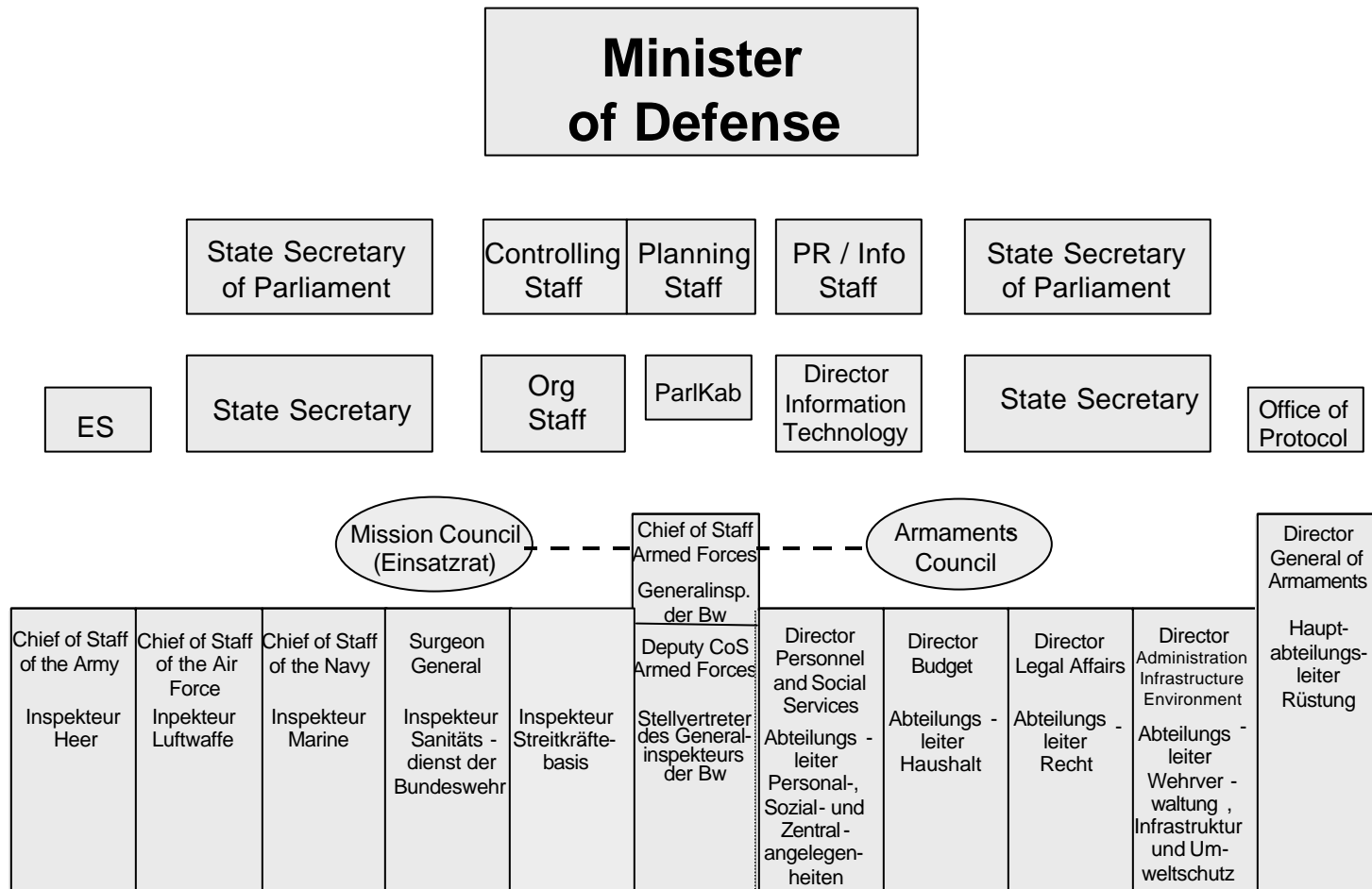


German Acquisition Organization



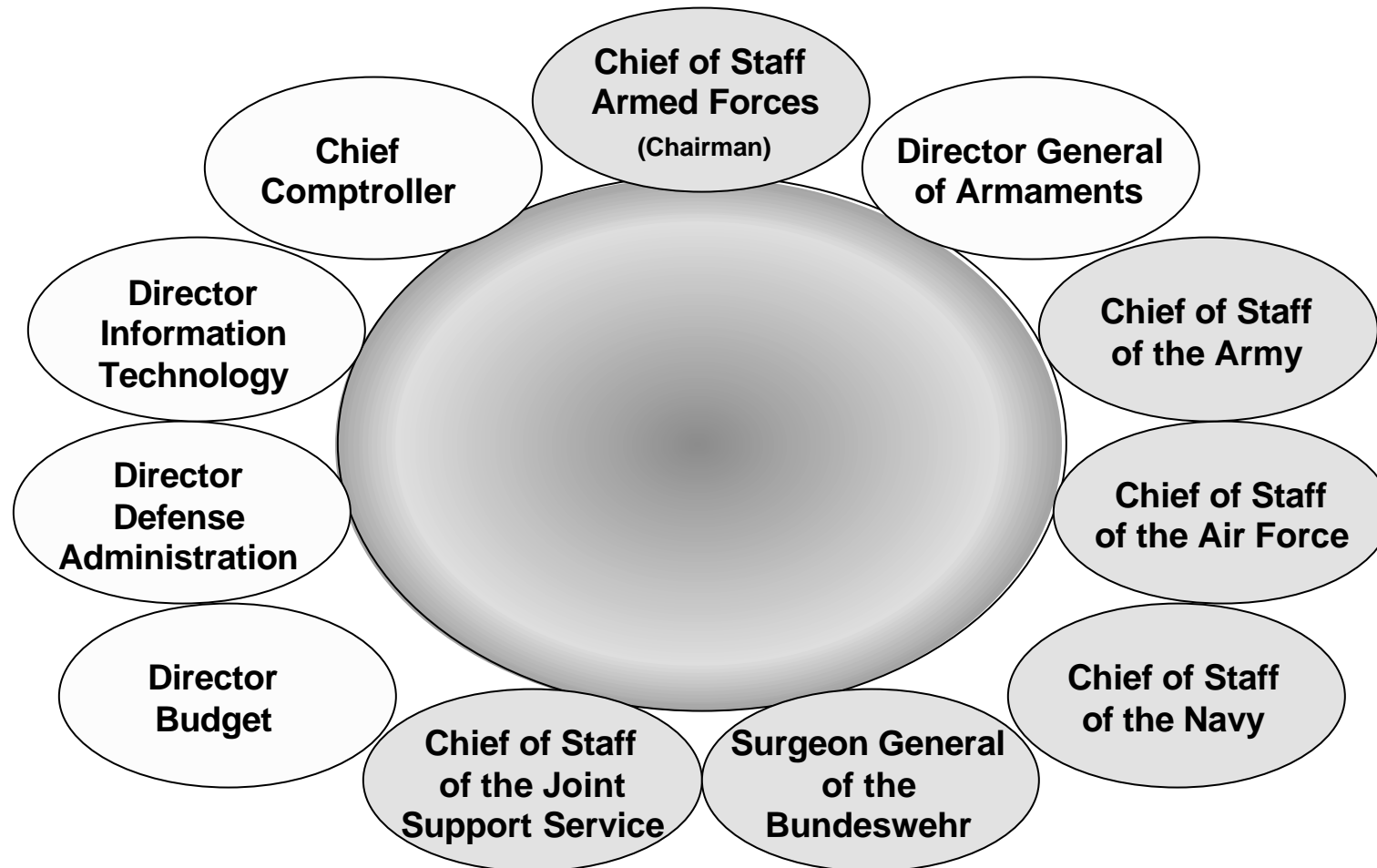


Organization of the German Federal Ministry of Defense (BMVg)



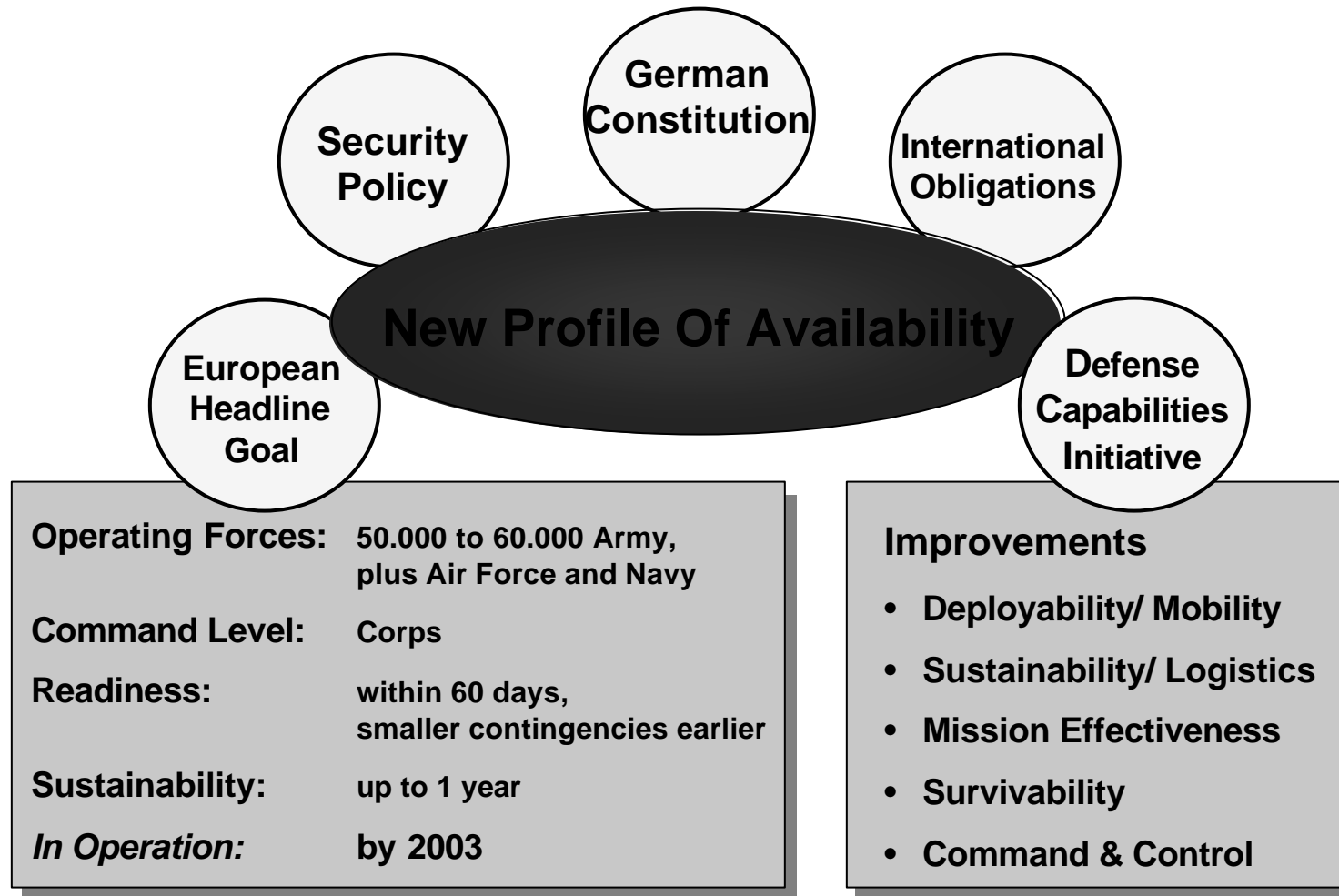


Armament Council





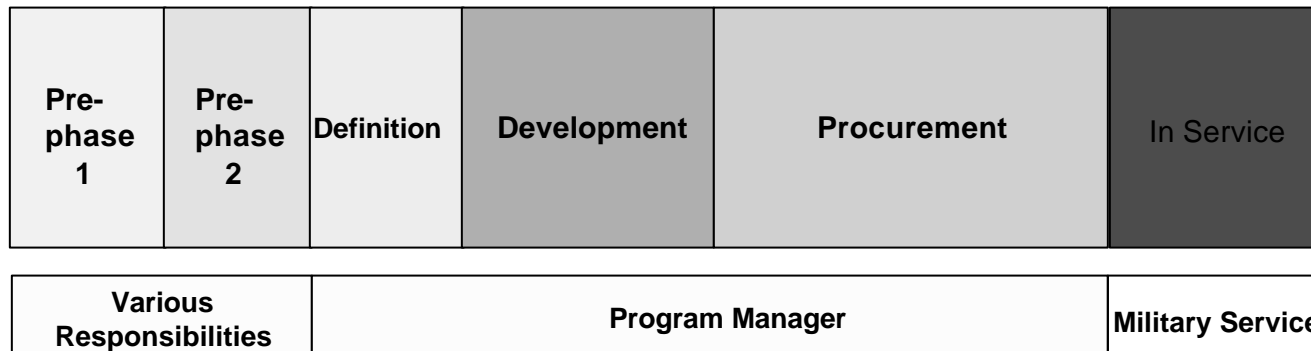
New Capability Profile of the Armed Forces





German Acquisition Process

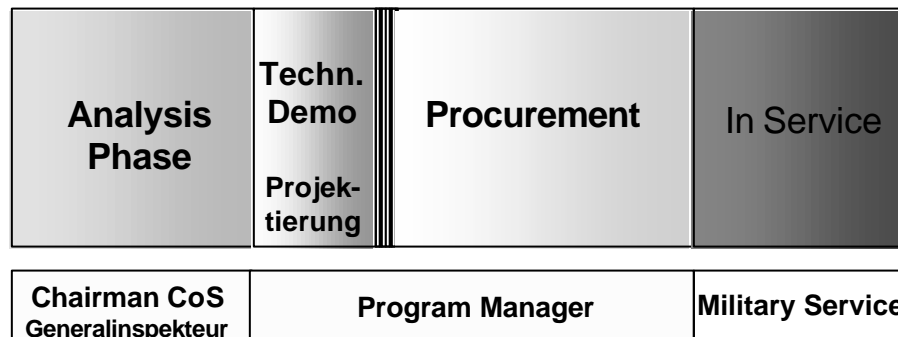
present
EBMAT



Risks Concerning Costs and State-of-the-Art Equipment

Customer Product Management 2001

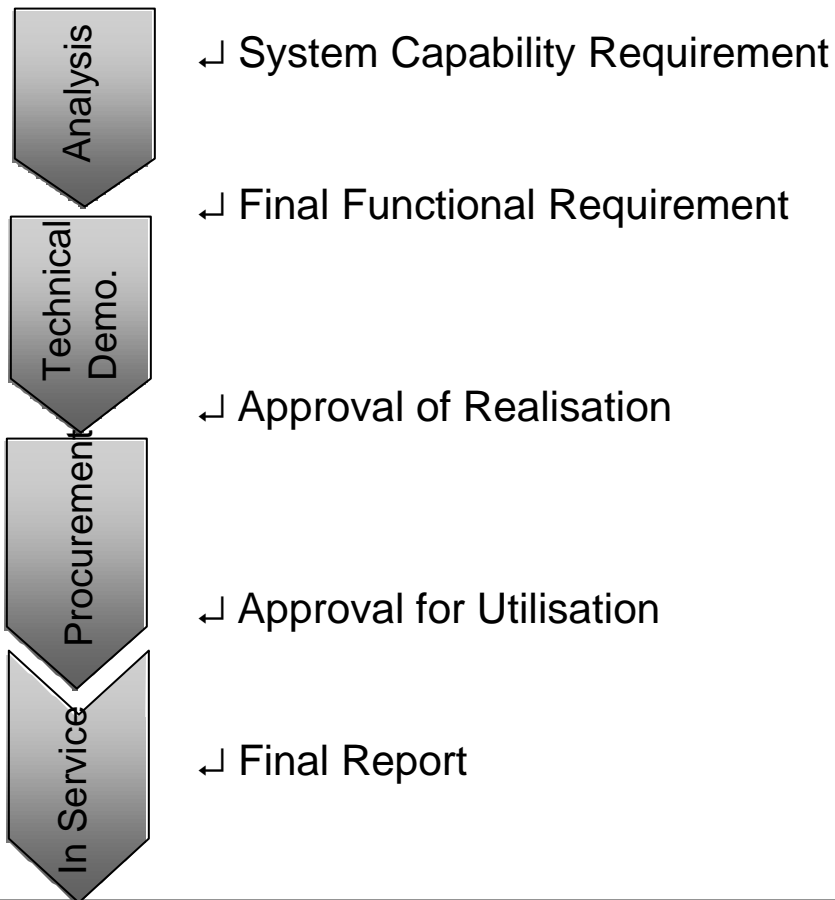
future
**CPM
2001**



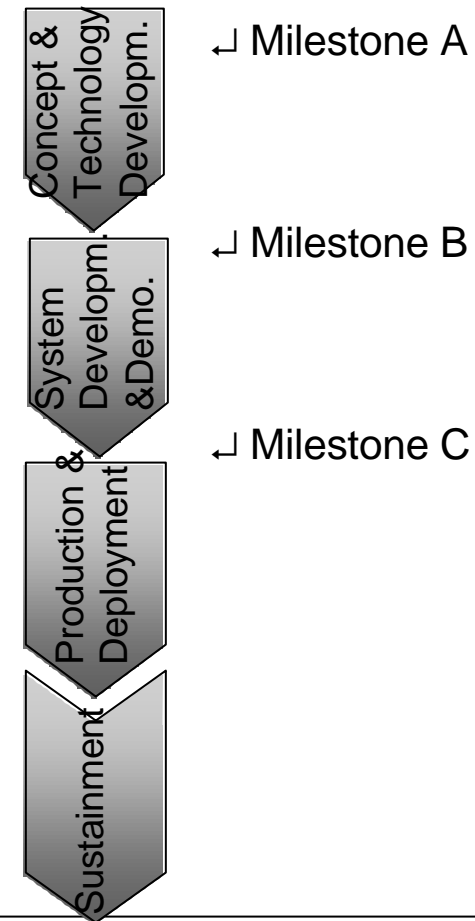


Comparison of Acquisition Processes

CPM 2001



DoD 5000





Analysis Phase

Phase

Actions/Milestones



Ongoing analysis of available capabilities



Defining lacks of capabilities



System Capability Requirement
(Systemfähigkeitsforderung SFF)



Research efforts for solutions inkl. Market Survey resulting in decision of

Purchase of
off-the-shelf
products

Purchase
of services

Upgrade/service
of life extension
of fielded
equipment

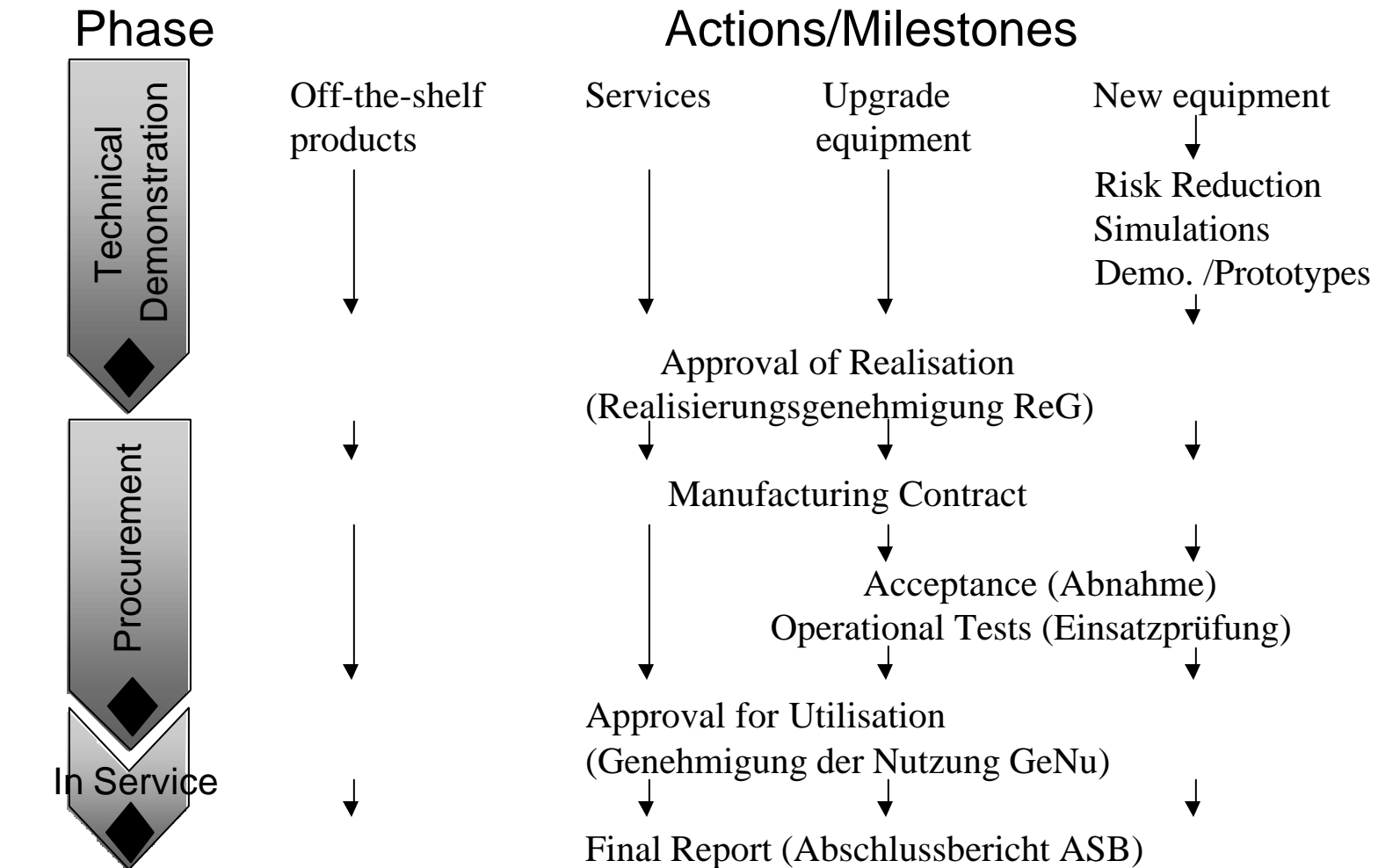
Development
of new
equipment



Final Functional Requirement
(Abschließende Funktionale Forderung AF)



Realization Phases





Process to Cooperation

- Initial contact through international committees or other contacts on different levels
 - Planning of time schedule and funding requirements
 - Approval of budget
 - Bringing in of the official negotiating department
 - (• Approval by the Bundestag if funding required > 50 MDM)
 - Signing the agreement
 - Carrying out the agreement
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